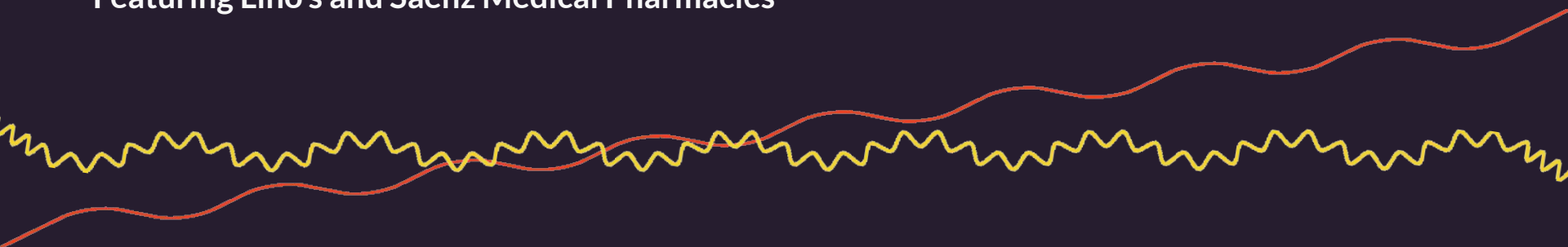


Pharmacy Revenue Mastery

Proven Billing Strategies from
Top-Performing Pharmacies in 2024

Featuring Lino's and Saenz Medical Pharmacies



Welcome!

Let's meet the speakers!

Rachael Matz

Head of Clinical
Solutions

DocStation

Malia White

Head of Pharmacy
Success

DocStation

Andy Silva

PharmD



Isaiah Cruz

Pharmacist in Charge



Agenda

Key objectives, strategies, lessons and actionable takeaways

Medical billing journey overview

Best practices

Roadblocks and their solutions

Medical billing future predictions

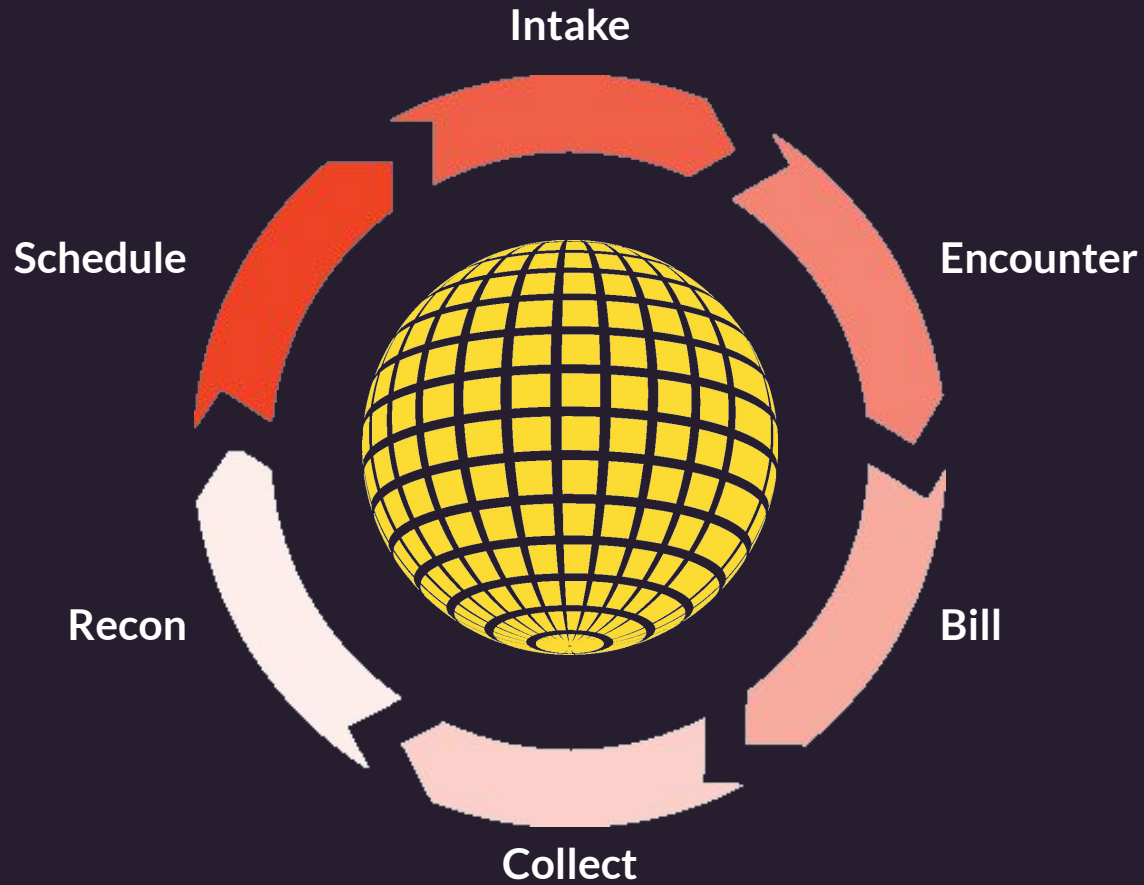
The Climb

DocStation



Poll Question

What is your biggest challenge with medical billing?



Poll Question

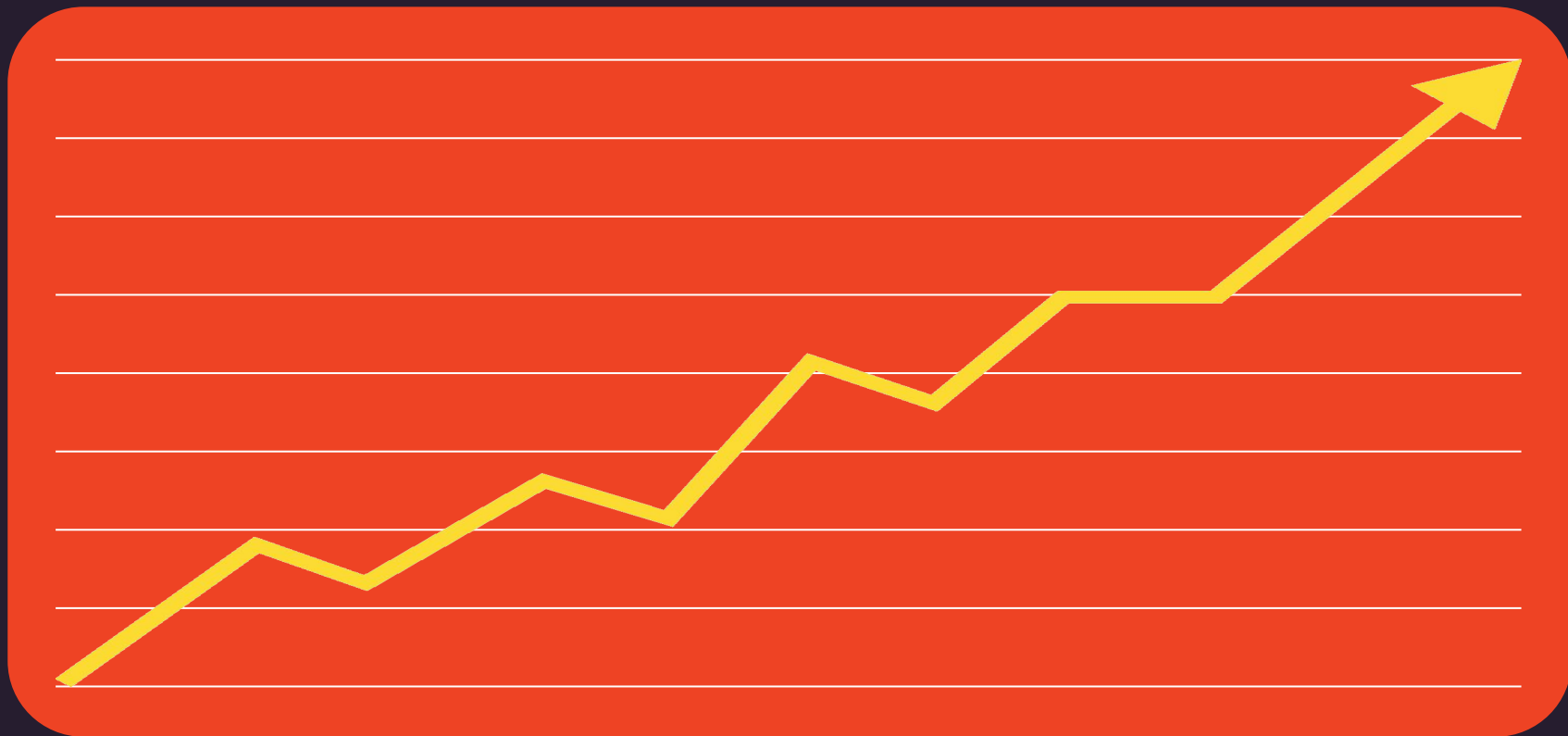
**Where are you in
your medical
billing journey?**

Best Practices And Common Roadblocks

| Payer | Status ^ | Paid | Service Date | U |
|---------------|----------|---------|--------------|----|
| TEXAS BLUE... | Invalid | \$0.00 | 1/3/2025 | 1, |
| TEXAS BLUE... | Invalid | \$0.00 | 1/3/2025 | 1, |
| TEXAS BLUE... | Invalid | \$0.00 | 11/1/2024 | 1, |
| TEXAS BLUE... | Denied | \$0.00 | 1/29/2025 | 2, |
| TEXAS BLUE... | Denied | \$0.00 | 1/29/2025 | 2, |
| TEXAS BLUE... | Paid | \$4.66 | 1/29/2025 | 2, |
| TEXAS BLUE... | Paid | \$39.60 | 1/29/2025 | 2, |
| TEXAS BLUE... | Paid | \$39.60 | 1/29/2025 | 2, |

Poll Question

**What clinical services
are you most interested
in providing?**



Thank You!

Closing key points and takeaways

